

MELWOOD FY 2024 ANNUAL REPORT

Your Path Awaits





Letter from Our President & CEO and Chairman, Board of Directors

Melwood began as an organization devoted to creating a world in which people with disabilities are fully included. Today, our organization is made up of intrepid innovators, passionate advocates and dedicated professionals. Through more than sixty years of growth, our work has had an outsized impact on the community — and with our partners' support — that tradition continued in fiscal year 2024.

As we look to the future, we're continuing to make progress against our strategic priorities towards our 2028 vision. Some highlights include:

Elevate inclusivity: We launched exciting new collaborations to promote inclusion, addressing unmet needs in the community. We received transformational funding and support from the federal government to create affordable, accessible, and inclusive housing through our joint venture with Wesley Housing. We also finalized a groundbreaking collaboration with Children's National Hospital to expand our inclusive summer camp experience at Camp Accomplish, providing a more enriching experience for kids and teens with and without disabilities and chronic health conditions.

Use data in bold new ways: We are particularly proud this year that we launched the Neurodiversity@ Work Playbook: Federal Edition, a first-of-its-kind recruiting, hiring, training and retention tool created for the federal government to build a more neuroinclusive workforce. Melwood's experience and expertise was key to the recommendations and publication of this critical report.

Be innovative in how we think and act: We entered into a partnership with Enabled Intelligence (EI), a global leader in mission-critical AI data solutions for the U.S. Defense and Intelligence Community to recruit and train 100 Al data annotators. The collaboration builds on the success of Melwood's abilIT program and bridges massive gaps in the IT and technical workforce by creating a steady pipeline of qualified talent in data annotation.

Lead the conversation: We advocated for our employees, direct support professionals, equitable access to financial tools, and even entrepreneurship in the halls of Congress. We also joined fellow nonprofit agencies and disability employment advocates in launching the Alliance for Expanding America's Workforce (AEAW). The AEAW focuses on leveraging the hiring and procurement power of the federal government to increase inclusion of people with disabilities in the workforce.

Deliver results: Like many employers, we had a higher number of vacancies compared to pre-pandemic years, though we closed our vacancy rate by 75% in less than 10 months. We launched the Office of Refugee Resettlement (ORR) project and placed 15 refugees with disabilities in jobs in Northern Virginia with wages up to \$22 per hour. This project included \$1.7M in funding. We also signed a partnership with Mint Project creating 11 new employer relationships in construction trades. As a result, we had 47 placements in Building Paths program with an average wage of \$18.08 per hour. Melwood is also working with Fairfax County and the Department of Labor to facilitate a \$400K earmark for Melwood to bring Building Paths, Melwood's skilled trades training program, to the Fairfax County, Virginia Workforce Innovation Skills Hub operated by Melwood next year.

We are proud of the impact we are making to support and empower people with disabilities to live, work and thrive within their community. None of our achievements would have been possible without our faithful donors, volunteers, hardworking staff and partners. Yet as we stand on a solid foundation, we recognize the challenges ahead to achieve a world where people with disabilities are fully included. Melwood is ready to move into the future, boldly leading the way by facing these challenges head on.

With sincere gratitude,

Larysa Kautz

President & CEO

Brad Spencer

Chairman, Board of Directors

Melwood's Vision and Mission

Our Vision

A world where people with disabilities are fully included.

Our Mission

Melwood advocates for and empowers people with disabilities by expanding opportunities to work and thrive in the community.



How We're Doing It



Elevate inclusivity

Elevate inclusive, accessible places to live, work, and thrive.



Use data in bold new ways

Capturing relevant data to drive innovation, excellence, and inclusion.



Be innovative in how we think and act

Stand at the forefront of innovation.



Lead the conversation

Leading the national conversation about disability policy concerning work and economic empowerment.



Deliver results

Securing the people, processes, technology, and other resources to support our mission.

As part of our strategic plan, we outlined big ideas and new standards for excellence to achieve over the next five years. Here's how we've made progress toward these goals:



Arlington Housing: Melwood announced this year that we are collaborating with Wesley Housing to create more than 100 new units of affordable housing, as well as space for on-site programs and services for people with disabilities at our facility at 750 23rd Street South in Arlington, Virginia. As we have moved forward in the process, Melwood also received \$500,000 in congressionally directed funding towards the project from Congressman Don Beyer (VA-8).

Camp Accomplish: We finalized a groundbreaking collaboration with Children's National Hospital and Camp Accomplish, allowing us to open the summer camp experience to more children with disabilities and chronic health conditions. In March and June, we hosted open house events at the Melwood Recreation Center in Nanjemoy, Maryland where families had an opportunity to meet with program staff, tour the facilities, and see what we had planned for Summer 2024. Our enrollment for the summer increased three-fold from prior years and we were able to grant every application for financial aid we received.

YES Program: We completed a successful pilot of a new after-school program called Melwood Youth Enrichment Services or YES, through which we offer structured educational programming to children at Apple Grove Elementary School in Fort Washington, Maryland. We introduced nearly 40 children to role models and exposed them to unique and rewarding career exploration opportunities. This program teaches students from underprivileged communities to dream big and empowers them to pursue those dreams with engaging activities and guests from the community. The program will continue next year, and it is actively being considered for a congressional earmark of \$250,000.

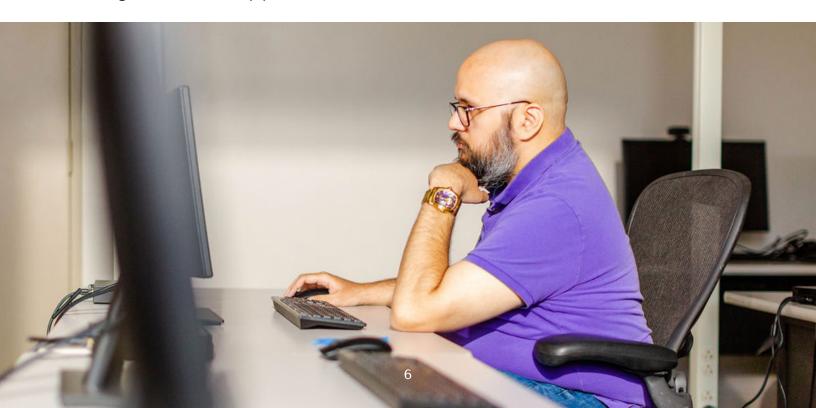


Inform

Capturing and using relevant data to drive innovation, excellence and inclusion at Melwood and beyond.

Neurodiversity@Work Playbook: Federal Edition In May 2024, in collaboration with University of Washington Information School and MITRE, a federally funded research and development center, Melwood launched the Neurodiversity@Work Playbook: Federal Edition. The Playbook is a first-of-its-kind recruiting, hiring, training and retention tool created for the federal government to design, scale and sustain a neuroinclusive workplace. It features chapters that cover everything from recruitment sourcing and interview and selection process to training, retention and career development. It also offers a suite of tools and resources readily available for the federal workforce to attract and empower talent and build a labor force to meet the demands of the workforce today and in the future. Melwood played a critical role in funding and informing the development of the playbook by leveraging our experience with pilot employment programs with the federal government.

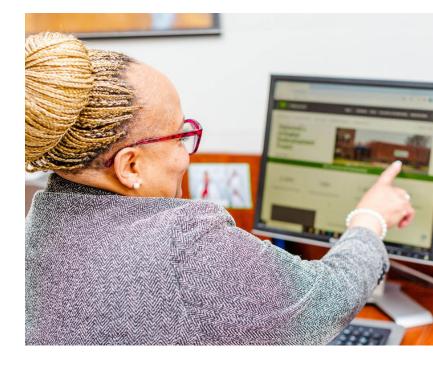
MITRE/CISA Externship: We also launched the second phase of the Neurodiverse Federal Workforce Program with the MITRE/Cybersecurity and Infrastructure Security Agency (CISA) externship. The boot camp served 10 participants and 4 were chosen to be externs gaining experience at CISA in the following roles: Operations Research Analyst, Management and Program Analyst, and IT Management Trainee (2).





Being at the forefront of innovation, setting an example that others are inspired to follow.

Enabled Intelligence: Melwood entered into a partnership with Enabled Intelligence (EI), a global leader in mission-critical AI data solutions for the US Defense and Intelligence Community, to develop a new training program that builds on our experience with abilIT. This new program will recruit and train 100 Al data annotators in FY25. The collaboration bridges massive gaps in the IT and technical workforce by creating a steady pipeline of qualified talent, while also acting as a national model for hiring and training a neurodiverse workforce. Under



the partnership, Enabled Intelligence and Melwood have created a Geospatial Data Labeling bootcamp that will train individuals to meet the data labeling needs of the defense and intelligence community. Graduates of the program will garner critical technical skills needed in the growing AI industry. This partnership also included an equity investment of \$900,000, a corporate board member seat, board advisor seat, and a proposal for Melwood to provide technology services as a subsidiary to Enabled Intelligence, offering services such as Tier 1 help desk and Sensitive Compartmented Information Facility (SCIF) support.

WISH Center: Established in the heart of one of the most underserved communities in Fairfax County, Melwood operates the Workforce, Innovation, Skills Hub (WISH) Center to help prepare anyone seeking to improve interviewing, resume building, advocacy in the workplace and more. The center creates a space in which community members feel safe and comfortable exploring technology, design-thinking, skill-building and workforce development resources in order to create a pathway to new, high-paying employment opportunities and education opportunities. WISH Center participants have gone on to enrollment in higher education or have expanding success in their current fields and/or with their employer.



Leading the national conversation about disability policy concerning work and economic empowerment.

Alliance for Expanding America's Workforce: Melwood joined fellow non-profit agencies and disability employment advocates Didlake, GCE, ServiceSource and Transylvania Vocational Services, in launching the Alliance for Expanding America's Workforce (AEAW). The AEAW will focus on modernizing existing federal procurement processes like the AbilityOne program and improving other hiring initiatives in the federal government and federal procurement to increase accessibility and inclusion of people with disabilities in the national workforce. Already a critical voice in the field, the AEAW has grown to twenty-three members, met with congressional and committee staff, the U.S. AbilityOne Commission, the Office of Federal Procurement Policy, the Office of Federal Contract Compliance Programs, and the Domestic Policy Council.

Melwood & Government Shutdown: As we inched closer to a possible government shutdown last fall, Melwood prepared to support our workforce and ensure federal contractors would not bear the cost of Congressional inaction. Melwood advocated for the Fair Pay for Federal Contractors Act (H.R. 5810/S. 3008) which would provide backpay to federal contractors in the event of a government shutdown, putting our employees on parity with government employees. While the legislation has not yet moved forward in Congress, Melwood continues to advocate for long-term protections for our employees from government shutdowns. On September 26, 2023, Melwood CEO Larysa Kautz spoke to CBS News about how a shutdown could impact Melwood and our employees, and the steps we were taking to prepare and mitigate the effects of a lapse in the federal budget. While the legislation has yet to pass, Melwood successfully raised the profile of the impact a shutdown would have on the federal contracting workforce, and in particular, on workers with disabilities.





CBS NEWS LARYSA KAUTZ
PRESIDENT & CEO, MELWO



Having the people, processes, **Deliver** technology and other resources to support our mission and plan.

Closing Vacancies: Like many employers, we had a higher number of vacancies compared to pre-pandemic years. Through quick pivots and recruitment strategies in a post-pandemic environment, we successfully closed our vacancy rate by 75% in less than 10 months.

Office of Refugee Resettlement Project: We launched the Office of Refugee Resettlement (ORR) project and placed 15 refugees with disabilities in jobs in Northern Virginia with wages up to \$22 per hour. This innovative pilot is ongoing and is based on a grant between Melwood and SourceAmerica to develop a multi-year project that enhances vocational training and employment services for refugees with disabilities. This 3-year pilot creates a link between ORR and the AbilityOne Program at the federal level and establishes or grows complementary relationships between resettlement agencies and community rehabilitation programs. The goal of the ORR pilot is to develop a public service model to increase workforce participation and economic mobility of refugees with disabilities.

Building Paths: We signed a partnership with Mint Project creating 11 new employer relationships in construction trades. As a result, we had 47 placements in Building Paths program with an average wage of \$18.08 per hour. Through this partnership, our Building Paths program has made even more inroads into the construction and skilled trades fields, opening up greater career opportunities for graduates of the program.





Philip Richardson Building Paths

For Philip Richardson, the opportunity to participate in Melwood's Building Paths program is about more than just learning a skill that will one day lead to a good job. It's about creating a pathway to a bright and sustainable future—a future that Philip can already envision.

Since joining Melwood's Building Paths Program earlier this year, Philip, who has a learning disability, has already made significant strides in life. As of this report, he is eight months sober and preparing to transition from a group home for recovering addicts to his own apartment—the first he has had in over a year.

Thanks to a partnership with MINT, he is also giving back to his community by putting to use skills he learned in Building Paths to help beautify his neighborhood.

"I'm just trying to find my way, but for the first time my future is bright. I see a very bright future and I know my kids are proud of me."



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Antjuane Bridgers AbilityOne

Antjuane Bridgers is the busiest guy at the Washington Navy Yard, an administrative center for the U.S. Navy in Washington, D.C. As a custodian foreman in charge of 20 buildings, he's helps support Naval operations. "The work can be a challenge!" he said.

He started with Melwood in 2009 as a custodian in the AbilityOne program and his hard work and drive quickly earned him promotions and new responsibilities. He took the boost he got from Melwood and has used it to mentor those who now work under him.

"I encourage everyone I work with because everybody has their moments. Some people get caught up inside their emotions and need someone there. Often, someone needs a silent helper...where just the presence of someone else might be all they need. So I try to just be there, even if they're not asking for help," he said. Many of those Antjuane mentored have gone on to get promotions themselves.

He also recently met with members of the U.S. Congress, their staffers, and others at the SourceAmerica Grassroots conference, and shared his story to advocate for more inclusive workplaces.

"That was awesome," he said. "I talked about what I've been doing with Melwood and what Melwood has done for me."

And what has Melwood done for him?

"When you have a disability, most jobs don't have room to deal with that. But Melwood gave me the opportunity to be myself," he said. "I love working but I really love supporting others and helping where I can."



When you have a disability, most jobs don't have room to deal with that. But Melwood gave me the opportunity to be myself.





Marc Lusby AbilityOne

Upon completion of a union apprenticeship program, Marc Lusby is on track to become the first stationary engineer with a disability employed by Melwood.

As a stationary engineer apprentice at the USDA's Carver Center, Marc and his team are responsible for the care and maintenance of a 400,000 square feet

and 73 acres federal property—a job that involves significant amounts of problem solving, being on one's feet, crawling in tight, confined spaces, or working from the top of a ladder. Getting the job done and doing it right the first time is critically important to the mission of the organization and to the safety of the people who work at the facility.

"You feel satisfied that you're providing a service that helps people get through their day," Marc said.

Marc said he also feels good knowing he is learning a skill that will allow him to create a bright future for himself and his family. He sees a bright future for himself—one that even involves taking over for his boss when his boss retires.



If it was not for Melwood, I would not be here. There was no one else willing to help out—help me on my career path. Melwood has given me a second opportunity to make something of myself.

-Marc Lusby



Annelise Cosmos

Camp Accomplish

This fall, Annelise Cosmos will begin studying healthcare management at Stevenson University. She credits her experience at Camp Accomplish for instilling in her the leadership skills, encouragement and drive she needs to pursue her dreams.

As a child with sickle cell anemia, Annelise knows how difficult it can be to grow up while navigating a chronic health condition. She found a sense of strength and belonging at a summer camp operated by Children's National Hospital specifically for other young people with her condition. This year, when Children's National Hospital partnered with Melwood to expand the Camp Accomplish experience, Annelise jumped at the opportunity to be a camp counselor.

"Former camp counselors helped me accept my sickle cell and find my confidence. I wanted to be a camp counselor to give back some of the magic that my camp counselors gave to me—and I'm so glad I did," Annelise said. "The camp experience opened my eyes to people from different walks of life, different socioeconomic backgrounds, races, genders, and I got to see how people with other chronic health conditions live and thrive. Being able to have conversations with the medical staff and camp leadership helped me understand that healthcare management is what I want to pursue as a profession, and that I've got what it takes to succeed in that field."

Terri Thurston

YES Program

Terri Thurston, who lives with epilepsy and experiences seizures, immediately thought the Youth Enrichment Services (YES) Program at Apple Grove Elementary would be a good fit for her son, Aiden. Terri never imagined just how impactful the program would be on Aiden's life—or her own.

While YES may look like other after-school programs, structural and educational modifications make it uniquely different. By bringing hands-on learning, with a focus on career exploration, to children who have experienced hardships and barriers, YES encourages self-esteem while fostering independence, and exposes children to interests and hobbies in a wide range of areas.

After enrolling Aiden in the program, Terri recognized changes in her son almost immediately, explaining that he is more open-minded and shows interests in new activities like cooking and painting. But for their family, the real changes came in Aiden's personal growth and maturity.

When Terri had a seizure and no other adults in the house were available to assist, Aiden jumped into action, calmly calling 9-1-1, and saving Terri's life. Aiden was even recognized by the local fire department for his courageous actions.

I feel like he has learned to be calm through real-life situations, and with the help of the YES Program, he has been learning how to regulate his emotions better," Terri said. "He and I are both looking forward to what the YES Program offers next year."



July 1, 2023 - June 30, 2024

*Cumulative



903

Melwood Employees with Disabilities



1,686

Total Melwood Employees



91

FY24 # of Promotions



773

Melwood Employees with Disabilities on AbilityOne contracts



1,034

Total Melwood Employees on AbilityOne contracts



36

FY24 # of Promotions on AbilityOne contracts



\$19.54/hr

Average wage of disabled employees on AbilityOne contracts



\$16.20 to \$51.41/hr

Range of wages of employees with disabilities on AbilityOne contracts



23 Melwood Programs

Breakdown of services

being delivered to program participants*

*A person may be supported by more than one category of program.



From Our Donors

Thanks to the unwavering support of our donors—whether they be individuals, corporations, foundations, or government agencies—Melwood has been able to make a profound difference in the lives of over 3,000 individuals this past year. Their generosity has fueled our mission to create a more inclusive world where people with disabilities can thrive. We are deeply grateful for their commitment and trust, which empower us to continue our vital work. Together, we are building a brighter, more equitable future for all.



The Washington Forrest
Foundation is proud to partner with
Melwood and their Virginia Integrated Day Program
which is essential in empowering and enhancing the quality of life for individuals in the South Arlington Community.

- Rachel Mrad, Grants Manager and Engagement Coordinator, Washington Forrest Foundation



GDIT is proud to sustain its support of Melwood for programs that uplift our local community and valuable insights on how we can be the most inclusive employer for people with disabilities. Melwood's thought leadership and advocacy catalyzes our organization to harness the power of neurodiverse backgrounds in new ways for our business and our customers' critical missions.

- Scott Nycum, Vice President, Inclusion, Diversity + Giving, GDIT





We are proud donors of Melwood.
Your organization has provided our son with a supportive and challenging workplace where he continues to grow and thrive. We are deeply grateful to all everyone at Melwood.

- Carol Kutzer and Ed Monaghan, Parents of Employee and Melwood Donors



The Charles County Charitable Trust is pleased to support the wonderful work of Melwood, specifically the Seed-To-Table program. Watching this program thrive at benefitting local, underserved populations has been impressive. Melwood's support and inclusion of all within the community is an example of why nonprofits are so vital to Charles County's overall success.

- Christie Burnett, Executive Director, Charles County Charitable Trust





Thank you to our individual donors

for supporting Melwood

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Holy Redeemer Church

Ways to Get Involved

Donate to Melwood

With your generous financial support, Melwood is advocating for and empowering people with disabilities to transform their own lives through unique opportunities to work and thrive in the community. Discover the many ways you can join Melwood to build a future that is fully inclusive for all people:



Make a one-time gift online, through the mail, or by telephone



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For more information about how you can make a big impact with your charitable giving in the life of someone with disabilities, please contact Heather Sherman, Vice President, Fund Development

Call: (301) 599-4512 or Email: hsherman@melwood.org



Ways to Get Involved

Volunteer with Melwood

Volunteers are an important part of the Melwood community, adding valuable resources to our mission, programs, and services. We invite you to join our volunteer program. Below are some of the volunteer opportunities available through Melwood:



Day Program Support

- Support with activities such as fitness classes, music, arts, and crafts
- · Support community integration outings and field trips
- · Share your passion, skills, and ideas, or teach a class



Horticulture Therapy Program

- Assist a horticultural therapist with workshop set-up and facilitation
- · Attend field trips
- Assist in activities
- Serve as a Master Gardener (demonstrate techniques and lead educational groups)



Group Volunteers

- · Support beautifying Melwood's facilities and grounds
- Build props and staff activities for Melwood community events
- Participate in corporate team building volunteer day
- · Support mock interview program
- Support fundraising event set-up and staffing



Advocacy and Special Events

- · Participate in social and community celebrations
- Engage in advocacy
- · Join Melwood Voices on behalf of people with disabilities
- · Attend Melwood's community events



For more information on volunteer opportunities, please contact: Events@melwood.org



Become one of our Melwood Voices and learn how to leverage your voice—and vote—to advocate for policies that advance disability inclusion and economic independence in your community.

For more information or to join our Melwood Voices community, please contact: advocacy@melwood.org.



Consolidated Financial Data

*Numbers are in Thousands

Support and Revenue	FY24
Monetary Contributions	\$535
Donated Items	\$2,406
Grants	\$1,609
Contract Revenue	\$104,636
Service Fees	\$10,100
Other	\$1,621
Total Support and Revenue	\$120,907

Services	
Employment Services	\$81,374
Community Services	\$16,360
Therapeutic Services	\$2,019
Supporting Services	
Management and General	\$16,492
Fundraising	\$2,645
Tanaraising	1=70.10

Net Assets	
Change in Net Assets	\$2,017
Net Assets: Beginning	\$57,826
Net Assets: Ending	\$59,843

Notes

Edgar Hoover

Our Vision

A world where people with disabilities are fully included.





Our Mission

Melwood advocates for and empowers people with disabilities by expanding opportunities to work and thrive in the community.





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